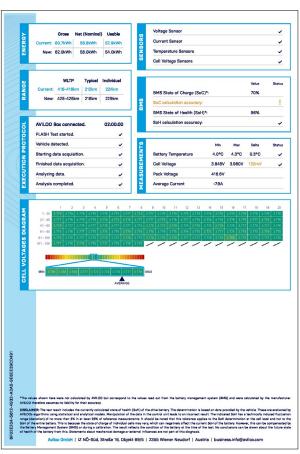
## WHAT DOES THE AVILOO FLASH TEST REPORT SAY?

**SAMPLE VIEW OF THE REPORT:** 





# Overview of the analyzed values

# INDEPENDENT VERIFICATION OF BATTERY CONDITION

The certificate confirms the State of Health (SoH) of the traction battery and ensures that it meets common safety standards. The SoH value is determined from real vehicle data using the certified AVILOO algorithm.

## BENCHMARKING FOR MARKET TRANSPARENCY

A comparison with similar electric vehicles allows for a well-founded assessment of battery performance. A visual scale shows whether the battery performs below average, average, or above average.

## DETAILED BATTERY ANALYSIS FOR SAFETY

The test checks battery management, sensor accuracy, voltage, and communication stability. The voltages of the battery pack and individual cells are analyzed to detect hidden defects at an early stage.

### **RANGE VERIFICATION**

The WLTP range is realistically estimated to provide a reliable forecast of actual driving performance.

## Advantages of the AVILOO FLASH Test in sales

### **FASTER SALE**

Many prospective buyers of used electric cars – especially first-time buyers – are unsure about the battery condition. This hurdle is slowing the market. An AVILOO FLASH Test Certificate builds trust and accelerates the purchase decision. Vehicles with an AVILOO Certificate sell up to 36 % faster – according to international market data

## **HIGHER SALES PRICE**

Certified used vehicles command higher prices:
Buyers are willing to pay between € 550 and € 1,100 more for cars that include an independent AVILOO Battery Certificate, compared to identical models without the certification.

#### **BUILDING EXPERTISE**

Salespeople with AVILOO Certificates are considered knowledgeable in e-mobility. This strengthens the brand image and convinces techsavvy customers.

## TRUST & CUSTOMER LOYALTY

An independent battery certification ensures transparency a crucial trust factor in the used car trade.

81 % of buyers find certifying dealers particularly trustworthy – this strengthens loyalty and resale opportunities.